

**Request for Proposal**

**For**

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**Techno Commercial service support to Power Planning Division of GMDC Ltd.**

**RFP No.: GMDC/Power/HO/07/2023-24**

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**Answer to Pre- Bid Queries and Corrigendum document-1**

**Gujarat Mineral Development Corporation**

**September2023**

Sl. No.	Name of the Bidder	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response/ Addendum/ Corrigendum if any
1	Mercados	Clause 2.5	Earnest Money Deposit (EMD)/Bid Security	<p><b>Additional Clause Proposed:</b> Micro and Small Enterprises (MSEs) registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom or any other body specified by Ministry of Micro, Small and Medium Enterprises as per MSMED Act 2006, for goods produced and services rendered, shall be issued the bid documents free of cost and shall be exempted from paying bid security. It is advised that all the Prospective Bidders shall register and obtain Udyam Registration Certificate. It may be noted that w.e.f. 1st April 2022, Udyam Registration Certificate shall be only valid Certificate to avail the benefits as per Public Procurement Policy.</p> <p><b>Rationale:</b> We suggest that in line with the Public Procurement Policy for Micro and Small Enterprises, MSEs shall be exempted from submission / payment of RFP document fee and EMD</p>	<p>Following para stands inserted in clause 2.5(g) in section III.</p> <p>“Bidders holding and sharing valid Certificate issued under the MSME Act, 2006 on the date of submission of Tender are exempted from submission of EMD/ Bid Security.”</p>
2	Mercados	Clause 5.2	The Qualification and evaluation criteria for Proposed Team	<p>GMDC has mentioned that resources should be from Consulting background and on full time payroll of the firm.</p> <p><b>Query:</b> It would be difficult to spare resources on short notice as the works of GMDC would be received anytime with short time frame study and it would hamper other works of consultant. That would affect the costing also. Can we propose part-time or contractual resources for the assignment?</p>	RFP Conditions remain unchanged.
2	Deloitte	Schedule of Bidding,	Last Date/Time for bid submission: - 25.09.2023 up to 18:00 hrs.	The Pre-bid meeting will be held on 15th Sep 2023 and the responses may be published a few days after that. Therefore, we request you to kindly extend the bid	The Bid submission date is extended. Kindly refer Schedule -2 of this document for the amended Bidding schedule.

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		Page15		submission due date by <b>three (3) weeks</b> from the date of issuance of pre-bid response/ corrigendum. This will allow us adequate time to deliver a quality proposal and also help to obtain the necessary internal approvals based on your pre-bid responses.	
3	Deloitte	Section II, Scope of work, Serial No III, Page 9	Preliminary study for acquisition of stressed Power Assets in selected states Discussions with Resolution Professionals (RP or CIRP) if needed for stressed Assets	Kindly confirm that the discussions will be arranged by GMDC. The consultant will facilitate the discussions along with GMDC.	GMDC expect the Service provider to undertake lead role in arranging meetings with Resolution professionals (RP or CIRP) or with Lead Bankers and driving discussions with them. However, GMDC will assist in sending any official written correspondence if required and also attend such meetings.
4	Deloitte	Section II, Scope of work, Serial No IV, Page 10	Detailed study of shortlisted power plant (along with site visit)	<ol style="list-style-type: none"> <li>1) We understand that the site visits will be arranged by GMDC.</li> <li>2) Kindly confirm We understand that Meetings/ Discussion with Interim Resolution Professional (IRP) or with Lead Banker or with Power Developer will be arranged by GMDC to understand expected value. Kindly confirm.</li> </ol>	<ol style="list-style-type: none"> <li>1) OPE for the site visit other than Ahmedabad shall be reimbursed as per the clause 1 (ii) of Section IV of the RFP.</li> <li>2) Kindly refer to answer to Pre-Bid query no .3</li> </ol>
5	Deloitte	Section II, Team deployment, Pg. no. 12	GMDC envisages total work of 750- man days for the Team at this stage	Kindly clarify the expectation on on-site presence of resources. We understand it will be in hybrid mode. While junior resources can be stationed in GMDC office, senior resources will travel on need basis	<p>Onsite deployment is not envisaged but Resources (Senior, Middle and Junior) shall have to visit GMDC office at Ahmedabad/Odisha for gathering data/information, stakeholder consultation, and discussion/ consultation with GMDC management /GoG as and when required during the Contract Period.The Service Provider shall also deploy Senior and or Middle level Resources onsite even at short notice in case of need for meeting/presentations with regulatory authority/ GoG / GMDC management arise.</p> <p>GMDC also expect the Service Provider to deploy resources on site during the initial period to</p>

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					understand the perspective through data gathering and stakeholder consultation.
6	PWC	Clause 4.2	4.2. Deployment of Personnel a) The designations, names and other particulars of each of the Service provider's Key Personnel required in carrying out the Services are described in Technical Marking System of this RFP which is listed in Schedule__.	<p>The engagement is a deliverable based engagement where the timeline and deliverable for each task is to be identified by GMDC and not a retainership PMU, where resources are to operate full-time from your office on daily basis.</p> <p>We understand that the requirement to deploy resources means they are putting efforts on the tasks of this engagement, despite not being physically operating from GMDC's office. We understand that the consultant would be allowed to travel only for meetings and visits, where virtual meetings are not possible.</p>	<p>The Deployment refers to putting efforts by the eligible resources (Senior, Middle and Junior) proposed as a part of Technical Proposal for the execution of the TOR.</p> <p>Please also refers to clarifications related to onsite deployment of resources in the answer to pre bid query no 5.</p>
7	PWC	1. SCOPE OF WORK (iv)	Detailed study of shortlisted power plant (along with site visit) Detailed study of the power plant can be taken to assess the technical performance and required capital expenditure etc. as detailed below in scope of work on mutual agreed basis or need basis of GMDC.	The technical assessment and availability of infrastructure describes the role of technical surveyor, whereas the qualification requirement of the CV's requires consulting experience. <b>As the output expected</b> from (iv) to understand the investment requirement and risk associated with power plant; the current scope should cover only techno-commercial assessment. We understand that the detailed technical assessment if required, would be conducted by GMDC separately.	<p>Please note the DPR level or feasibility study level work is not required to be undertaken by the Service provider under this RFP.</p> <p>The current scope covers pre-feasibility /Techno Commercial analysis which shall help GMDC in deciding to GO -No go analysis in terms of commissioning further studies for the DPR/ Feasibility study.</p>

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8	Pwc		5.2. Technical Score Criteria	<p>In order to select the best fit consultant for this engagement, there is a need to create differentiation between bidders based on the experience. The current parameters defined requires only 4 projects each, which all large firms will be able to present equally making it irrelevant for the purpose of technical differentiation. Further, as this engagement requires focus on two aspects, viz repurposing thermal assets, and transition to RE, which shall be included as evaluation parameters for bidders. We request that number of years shall be counted backward from the date of submission for this RfP to assess eligibility of such engagements for this scoring criteria. GMDC is requested to consider following evaluation criteria for evaluation of this.</p> <table border="1"> <thead> <tr> <th>Experience</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Experience of completed or ongoing (projects ongoing for more than 12 months) pertaining to power sector consulting services provided on retainership basis having value more than Rs. 300 lakhs in India Power Sector in last 5 years</td> <td>1 mark per completed /ongoing project. Max 10 marks</td> </tr> <tr> <td>Experience of completed or ongoing engagements pertaining to growth strategy/ diversification for public sector entities in power / energy sector in India over last 5 years</td> <td>1 mark per completed /ongoing project. Max 10 marks</td> </tr> <tr> <td>Count of consulting engagements with public sector entities of power / Energy sector in Gujarat over last 5 years</td> <td>2 marks per completed /ongoing project. Max 20 marks</td> </tr> </tbody> </table>	Experience	Marks	Experience of completed or ongoing (projects ongoing for more than 12 months) pertaining to power sector consulting services provided on retainership basis having value more than Rs. 300 lakhs in India Power Sector in last 5 years	1 mark per completed /ongoing project. Max 10 marks	Experience of completed or ongoing engagements pertaining to growth strategy/ diversification for public sector entities in power / energy sector in India over last 5 years	1 mark per completed /ongoing project. Max 10 marks	Count of consulting engagements with public sector entities of power / Energy sector in Gujarat over last 5 years	2 marks per completed /ongoing project. Max 20 marks	RFP Conditions remain unchanged.
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10	PWC		Last Date and Time of Submission of Technical Bid, RFP Fees & EMD in Hard Copy the Technical	It is requested to extend the bid submission deadline to 20 October 2023.	The Bid submission date is extended. Kindly refer Schedule -2 of this document for the amended Bidding schedule.								

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11	PWC	5.2. Technical Score Criteria Project Team		<table border="1"> <thead> <tr> <th>Position</th> <th>Suggested Min. Exp.</th> <th>Suggested Technical Marks</th> </tr> </thead> <tbody> <tr> <td>Team Leader (Senior Resource)</td> <td>"..... Minimum 15 years of relevant experience in Power sector"</td> <td>&gt;10 to 12 years of experience in power sector: 5 marks &gt; 12 years of experience in power sector: 9 marks</td> </tr> <tr> <td>Middle Resource</td> <td>"..... Minimum 10 years of relevant experience in Power sector"</td> <td>"..... &gt;6 to 8 years of experience in power sector: 2 marks. &gt;8 years of experience in power sector: 3.5 marks.</td> </tr> <tr> <td>Junior Resource</td> <td>"..... Minimum 3 years of relevant experience in Power sector."</td> <td>"..... &gt;3 to 4 years of experience in power sector: 1 mark. &gt;4 years of experience in power sector: 2 marks.</td> </tr> </tbody> </table>	Position	Suggested Min. Exp.	Suggested Technical Marks	Team Leader (Senior Resource)	"..... Minimum 15 years of relevant experience in Power sector"	>10 to 12 years of experience in power sector: 5 marks > 12 years of experience in power sector: 9 marks	Middle Resource	"..... Minimum 10 years of relevant experience in Power sector"	"..... >6 to 8 years of experience in power sector: 2 marks. >8 years of experience in power sector: 3.5 marks.	Junior Resource	"..... Minimum 3 years of relevant experience in Power sector."	"..... >3 to 4 years of experience in power sector: 1 mark. >4 years of experience in power sector: 2 marks.	<p>Minimum Experience and Technical Marks for the Middle Resources and Junior resources stands amended as below.</p> <table border="1"> <thead> <tr> <th>Position</th> <th>Min. Exp. (Third bulleted point in Project Team Criteria)</th> <th>Amended Technical Marks</th> </tr> </thead> <tbody> <tr> <td>Middle Resource</td> <td>"..... Minimum 10 years of relevant experience in Power sector"</td> <td>"..... &gt;6 to 8 years of experience in power sector: 2 marks. &gt;8 years of experience in power sector: 3.5 marks.</td> </tr> <tr> <td>Junior Resource</td> <td>"..... Minimum 3 years of relevant experience in Power sector."</td> <td>"..... &gt;3 to 4 years of experience in power sector: 1 mark. &gt;4 years of experience in power sector: 2 marks.</td> </tr> </tbody> </table> <p>RFP conditions remain unchanged for (i) other criteria pertaining to Project Team (i.e. Min qualifications) of Middle and Junior Resources</p>	Position	Min. Exp. (Third bulleted point in Project Team Criteria)	Amended Technical Marks	Middle Resource	"..... Minimum 10 years of relevant experience in Power sector"	"..... >6 to 8 years of experience in power sector: 2 marks. >8 years of experience in power sector: 3.5 marks.	Junior Resource	"..... Minimum 3 years of relevant experience in Power sector."	"..... >3 to 4 years of experience in power sector: 1 mark. >4 years of experience in power sector: 2 marks.
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					and (ii) criteria for Team Leader (Senior Resource)
12		Annexure 11	Price Bid format		Amended Price Bid format is specified in Schedule -1

## Schedule 1: Amended Format of Annexure-11 : Indicative Format of Price Bid

(This is indicative format for Bidder's reference only. The PRICE PROPOSAL SHOULD BE SUBMITTED ONLINE ONLY at designated places through <http://gmdc.nprocure.com>. Price Bid should not be submitted in hard copy AND /OR placed with Technical Bid. Prices submitted in hard copy and or placed with Technical Bid shall result in outright rejection of bid)

To  
General Manager (Power)  
Gujarat Mineral Development Corporation Ltd  
Khanij Bhavan,  
132-Ring Road, Gujarat University Ground, Vastrapur,  
Ahmedabad- 380052.

### Sub: Our Price Bid for RFP for Techno Commercial service support to GMDC power division

Dear Sir,

After thoroughly reading and accepting the RFP terms, understanding the requirements and scope of work of the GMDC under this RFP, and its terms and conditions, we hereby agree to provide our services at the following rates:

Sr. No.	Position	Estimated Man-days during contract period (A)	Manday Rate (Rs / day) (B)	Total Amount (Rs.) Total Amount (Rs.)
1.	Senior resources	100		
2.	Middle Resources	250		
3.	Junior Resources	400		
	Total	750		

- The above quoted rates represent remuneration of Bidder's staff, Travel expense, and expense towards dime, hotel stay, office rents, conveyance, and any other expense to be incurred for executing Terms of Reference in Ahmedabad. For any outstation travel required for work outside Ahmedabad, GMDC shall make arrangements for such visit including travel, stay and food or shall re-imburse cost as per as prevailing norms of GMDC.
- Out of pocket expenses (OPE) shall be part of rates quoted by the Service provider for the travel to be undertaken for meetings/ discussion at GMDC Headquarter. Any lodging, boarding, travelling expense or any out-of-pocket expense will not be provided. OPE for travelling / stay etc for any site other than Ahmedabad shall be reimbursed at actual.
- The man-days indicated in price bid are only for financial evaluation purpose and GMDC does not assure complete man-days of work to the Successful Bidder. However, there shall be minimum annual commitment of 40% of man-days deployment by GMDC. There would be no financial obligation on GMDC of whatsoever if services remain un-availed beyond such 40% annual commitment of man-days during contract period.



- d. The Bidder to quote charges in table above inclusive of all other taxes except applicable GST. Applicable GST, over and above approved Servicing Fees, at the time of invoicing shall be reimbursed by GMDC. The risk of applicability of any taxes, duties and levies except GST, shall rest with the Service provider.
- e. GMDC shall be entitled to deduct tax at source as may be applicable. The TDS certificate(s) shall be submitted as per the due date specified in the Income Tax Act.
- f. Servicing Fees shall be paid as per the payment terms specified in Part IV.

Each Bidder must quote his rates after through reading of this RFP document and Estimates of his cost thorough detailed due diligence of the site, statutory laws/regulations. ***Authority reserves right to seek any clarifications regarding price quoted from bidders before any decisions.***

## Schedule 2: Schedule of Bidding

The Schedule of Bidding point no 4,5 and 5 of clause 1.6 stands amended as below.

Sr. No.	Event Description	RFP Clause	Ammended Clause
4	Online Submission of Price Bid	<p>The Price Bid is to be submitted online only at designated place on <a href="https://gmdc.nprocure.com">https://gmdc.nprocure.com</a> <b>25/09/2023 up-to 17:00 hrs.</b> And (i) any submission of offline price bid (i.e., physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.</p> <p>A copy of instruments or information pertaining to it may be required to be submitted online at the time of submission of Price bid.</p> <p>Technical Bid is not to be submitted online, but should be submitted in <b>physical offline mode after the submission of the Price Bid</b> at the designated address by the deadline mentioned.</p>	<p>The Price Bid is to be submitted online only at designated place on <a href="https://gmdc.nprocure.com">https://gmdc.nprocure.com</a> <b>04/10/2023 up-to 17:00 hrs.</b> And (i) any submission of offline price bid (i.e., physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.</p> <p>A copy of instruments or information pertaining to it may be required to be submitted online at the time of submission of Price bid.</p> <p>Technical Bid is not to be submitted online, but should be submitted in <b>physical offline mode after the submission of the Price Bid</b> at the designated address by the deadline mentioned.</p>
5	Last Date and Time of Submission of Technical Bid, RFP Fees & EMD in Hard Copy	<p>The Technical Bid is to be submitted off line on or before <b>25/09/2023 up to 18:00 Hrs.</b> at GMDC office situated at Khanij Bhavan, 132-ft. Ring Road, Gujarat University Ground, Vastrapur, Ahmedabad380052, by Speed Post/RPAD/Hand delivery/Courier in sealed cover duly super scribed as mentioned in the RFP</p>	<p>The Technical Bid is to be submitted off line on or before <b>04/10/2023 up to 18:00 Hrs.</b> at GMDC office situated at Khanij Bhavan, 132-ft. Ring Road, Gujarat University Ground, Vastrapur, Ahmedabad380052, by Speed Post/RPAD/Hand delivery/Courier in sealed cover duly super scribed as mentioned in the RFP</p>
6	Opening of Technical Bid	On <b>26/09/2023</b> , 11:00 Hrs. at GMDC office	On <b>05/10/2023</b> , 11:00 Hrs. at GMDC office